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COMPUTERWORLD
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COMPUTERWORLD.COM.AU THURSDAY OCTOBER 27 2005

Mitel and Ethan Group Rocket Ahead with IP Telephony

Sydney, 27th Oct 2005 - Mitel, a leading provider of IP communications solutions, today announced that Australia's fastest growing company, Ethan Group, has just been appointed as Mitel's second Platinum accredited systems integration partner for Australia. In addition, Mitel also formally announced the opening of their expanded Technical support centre in Sydney. Gwilym Funnell, Mitel Australia Country Manager commented, "Ethan Group and Mitel are rocketing ahead with IP Telephony solutions. Ethan Group's overall revenue grew 760% last year, winning them the title of being Australia's fastest growing company."

Andrew Rayment, Ethan Group CEO added, "Ethan Group is proud to have partnered with Mitel, and excited about the prospect of working even more closely in the future. We are confident that together, Ethan Group and Mitel will continue to grow rapidly, and have a substantial impact on the Australian Voice over IP market."

Mitel's Solution Provider program is a 100% skills based program, designed to ensure that end users receive consistently high quality service and support by solution providers. The various levels of accreditation are Mitel AUTHORISED RESELLER, Mitel SILVER SOLUTION PROVIDER, Mitel GOLD SOLUTION PROVIDER, and Mitel PLATINUM SOLUTION PROVIDER.

Ethan Group's achievement of Platinum level demonstrates that they offer the highest level of converged skills, and are best placed to support customers in implementing converged voice and data networks.

To coincide with Mitel's continued rapid growth in the Australian market, Mitel has also appointed Stefan Jansson as Technical Support Manager, based in Sydney. Stefan has previously held positions at Damovo (Australia) and Ericsson (UK).

Mitel's Technical Support Centre based in Sydney has a core team dedicated to supporting the Asia Pacific region, supplementing the resources of the European and Canadian Mitel Technical Support Centres.

The Sydney Technical Support Centre will provide level three solution support capabilities for Mitel's solutions partners and distributors. First and second level support capabilities are delivered by authorised Mitel distributors within each region.

About Mitel Mitel is a market leader for voice, video, and data convergence over broadband networks. With a focus on the user experience, the company delivers advanced communications solutions that are easily customized for individual business needs. Mitel solutions extend from intuitive desktop appliances and applications through to Applications and Services Gateways that enable business process integration and enhancement. Customers are provided with innovative ways to leverage their resources and migrate to the benefits of IP communications at their own pace. Mitel is headquartered in Ottawa, Canada, with offices, partners, and resellers worldwide. For more information please visit www.mitel.com.